



BUSINESS UPDATES FOR FEBRUARY 2024

Introduction: Our second month of 2024 has been busy. As schools were reopening and now running full speed ahead, so were the farms.

Twalima Farm & Nursery: At Twalima, the nursery is growing onion seedlings that will be transplanted to the farm. In addition, the broccoli is growing and being sold to our customers. At the farm, there has been a good harvest of onions that will be dried out and sold at a later date. In addition, more harvest is expected in the near future. The green beans and cabbage continue to give a great harvest and is all sold between our customers. There have been some issues with the cabbage regarding the insects but, with proper insecticides, has been dealt with.

Berry Farms: We had a good but decreasing harvest with strawberries. Both January and February revenue was well above the target on the proforma. However, we expect the next few months to see a decline in harvest as we get ready to import new plants and replant in the tunnels. The blueberries continue to give harvest as well. The 'good' problem we are having is that customer demand continues to be high (no issues on sales). However, with the seasonal nature of growing berries, our low harvest creates a situation as to how best to manage customer expectations.







We have been able to support our DRC customers with 'other products' we are able to procure within Zambia and deliver with our own products. This allows us to not only continue but grow our revenue of Lifesong Farms, even when Berry harvest is low. Certain products like bananas, peppers, cucumbers, tomatoes, and carrots are available from other farmers within Zambia so we are able to support our customers with some of their request.



Lifesong Farms Business Office: The Lifesong Farms manager, Anton, travelled to Uganda to work with Adam and the farm in Uganda. They packed up some of the tunnels, equipment and supplies and arranged for the transport to Zambia. We are excited to have more production capabilities and support our customers with more products.



Discipleship: The discipleship at the farms has been on hold because of school closures. However, now that the schools have been reopened at the end of February, we will restart the discipleship in the beginning of March.

Thank you for the ongoing prayers and support of the sustainable business initiatives at Lifesong for Orphans Zambia. God has been good to us and we continue to trust Him as we move forward each day. We know that it is 'not by might, nor by power, but by His Spirit' that we are able to do what we do. Each person at the businesses knows they are making an impact in the life of our children and our workers to the glory of God.

Thank you for your prayers, Joe Marton

