

# LIFESONG ZAMBIA BUSINESS UPDATE FOR FEBRUARY 2026

Steady progress continues across all sustainable businesses, with a strong focus on improvement and readiness for the months ahead.

## LIFESONG NURSERY UPDATE

- 1. Broccoli Production;** With lower temperatures and better rainfall pattern recorded in the month of March, Broccoli performed well with less disease pressure.
- 2. Lettuce Production;** It remained stable as we managed to meet 95% of our orders.
- 3. Trial for Table Vegetables;** Growing of lettuce through hydroponics showed good results it remains under study as we try to find Means of maximizing our available space.



## COFFEE FARM UPDATE

1. Fertilizer applications have been completed across the farm, supporting strong berry development and overall plant health.
2. The crop is progressing well, with good berry filling as we prepare for the start of harvest.
3. Rainfall this season has been consistent and beneficial, contributing to improved field conditions.
4. The fungicide program has performed very well, with minimal to no fungus observed on the berries this year.
5. Field maintenance, including slashing and general upkeep, continues as we transition into the harvest period.

### Challenges:

- Late-season rains may impact drying conditions once harvest begins.

## COFFEE FARM UPDATE



## BERRY FARM UPDATE

### 1. Strawberry Section

The transplanting of strawberry seedlings from both the cooler and the nursery was successfully completed, and all plants were properly labeled for identification and management purposes.

Pruning activities were conducted across all tunnels. Light pruning was carried out in Side C, while pruning was fully completed in Side A and Side B. Affected berries in Tunnels 8C and 6C were removed to maintain plant health and fruit quality.

Dead strawberry plants were uprooted from the tunnels to create space for healthy plant growth. Additionally, plants affected by cyclamen mites in the top tunnels were uprooted, and any grow bags affected by cyclamen mites were removed where identified.

### 2. Raspberry Section

Pruning of raspberry plants was carried out to promote healthy plant growth and improve fruit production.

Work is currently in progress on the drainage trench next to the tunnel to improve water management and prevent waterlogging.

Routine field maintenance was conducted, including weeding, trellising, and installation of support nets.

### 3. Gooseberry Section

Field preparation for gooseberry planting was carried out, including bed preparation. Routine field maintenance activities were also conducted, including weeding, trellising, and checking support wires.

### 4. Blueberry Section

The ripped net in the top section of Section 3 (open field) was repaired.

Installation of a net on the right side of Section 3 (open field) to prevent bird damage is currently ongoing. Substrate and pine bark were applied in Sections 1 and 2 to improve soil conditions.

Light pruning was carried out in Sections 1 and 2, along with weeding and trimming of grass in Section 3 (open field).

# LIFESONG ZAMBIA BUSINESS UPDATE FOR FEBRUARY 2026

## BERRY FARM UPDATE



## ROAST CAFE & LODGE UPDATE

### 1. Executive Summary

This report outlines the performance of both the lodge and café for the months of February and March 2026. The period was characterized by a generally slower pace of business activity, largely influenced by prevailing economic conditions affecting consumer spending. Despite this, both operations remained functional and continued to serve a diverse customer base.

### 2. Performance Overview

#### Lodge

- The lodge experienced moderate occupancy levels during the period under review.
- It successfully hosted organized group bookings, including visitors from Lifesong and other organizations, which contributed positively to overall activity levels.
- There was a slight reduction in individual and corporate bookings, with fewer advance reservations compared to peak periods.

#### Café

- The café maintained steady operations, continuing to serve both walk-in customers and lodge guests.
- While customer traffic varied throughout the period, the café remained consistent in service delivery and product quality.
- The business demonstrated resilience, adapting to changing customer spending patterns while maintaining a welcoming environment.

# LIFESONG ZAMBIA BUSINESS UPDATE FOR FEBRUARY 2026

## ROAST CAFE & LODGE UPDATE

### 3. Key Contributing Factors

- **Economic Pressure:** The current economic climate has impacted disposable income levels, influencing customer spending behavior. Customers are generally more cautious with non-essential expenditure.
- **Reduced Corporate Activity:** A decline in corporate travel, meetings, and events contributed to reduced demand in both accommodation and dining services.
- **Seasonal Trends:** February and March are traditionally slower months within the hospitality industry, following the high-activity holiday season.
- **Market Dynamics:** Increased competition within the hospitality sector has influenced customer choices and pricing sensitivity.

### 4. Observations

- Customers are becoming more value-conscious, seeking quality services at competitive prices.
- Group bookings and organized visits continue to provide valuable support to overall operations.
- Consistency in service delivery remains a key strength for both the lodge and café.

### 5. Conclusion

Although February and March presented a slower business environment due to economic and seasonal factors, both the lodge and café demonstrated stability and resilience. With continued focus on maintaining service quality and adapting to market conditions, the business is well-positioned for improved performance in the coming months.

## AUTOSHOP UPDATE

It has been a busy month at Lifesong AutoServices. We are thrilled to add Diesel Pump and Diesel Injector repair and services to our existing repertoire of services that we provide.

We are also excited about the impending completion of our Spare-part Shop. We also welcomed Mr. David Chama who has joined us to manage the Spare Part Shop and the sales and marketing team. We will soon be expanding our team here at Lifesong Autoservices, mainly with customer service, sales and marketing.

## LIFESONG OPTICIANS UPDATE

- Lifesong Vision will now officially operate under the name, Lifesong Opticians.
- Between the months of January- February, we successfully concluded the negotiations for a proposed partnership with Tinna medical centre (TMC) for Lifesong Opticians to set up an optical centre within TMC with both parties agreeing to mutually benefiting terms and conditions.
- Renovations of the designated optical space is complete and awaiting inspection by the Health professions council of Zambia
- Mobile community eye screenings are still ongoing. However, sales are low due to the rainy season.

# LIFESONG ZAMBIA BUSINESS UPDATE FOR FEBRUARY 2026

## LIGHTCON UPDATE

### 1. Executive Summary

Overall, steady progress was achieved during February despite significant weather-related challenges. Persistent and severe rainfall impacted productivity and caused site access and ground condition issues. However, key milestones continue to be reached across both projects.

### 2. Unity School

- Progress on the Unity School development remained consistent throughout the month.
- The MPH (Multi-Purpose Hall) building main entrance construction is progressing well, with structural elements taking shape.
- Concrete beam works are nearing completion, marking an important structural milestone.
- Construction of both male and female hostels is advancing steadily, with no major structural concerns reported.
- A notable highlight for the month is the project's positive social impact, with approximately 30 local women employed on-site, contributing meaningfully to the local community and workforce development.

### 3. Northrise Solar

Despite persistent heavy rainfall, significant progress has been achieved on the Northrise Solar installation.

#### Key Progress Highlights

- The Northrise University grid connection has been successfully completed and is on track for commissioning by the end of February.
- Installation of all main plant solar panels has been finalized, marking a major project milestone.
- Solar panel wiring to fuse boxes is currently in the final stages of termination, with completion approaching.
- Site teams are actively preparing designated areas for the delivery and installation of energy centres.

#### Challenges Encountered

Ongoing heavy rainfall has impacted site operations, resulting in:

- Delays in construction activities.
- Severe erosion of access roads and surrounding ground, requiring continuous maintenance and mitigation efforts.

### 4. Challenges

- Prolonged and heavy rainfall throughout February.
- Reduced productivity due to wet conditions.
- Ground instability and erosion impacting logistics and site access.

### 5. Conclusion

Despite weather-related setbacks, both projects have maintained good overall progress. Key structural and installation milestones have been achieved, and teams continue to adapt to challenging site conditions. With improving weather conditions, momentum is expected to increase into the next phase.

# LIFESONG ZAMBIA BUSINESS UPDATE FOR FEBRUARY 2026

## LIGHTCON UPDATE - UNITY SCHOOL



## LIGHTCON UPDATE - NORTHRISE SOLAR PLANT

