

LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Steady progress continues across all sustainable businesses, with a strong focus on improvement and readiness for the months ahead.

Twalima Farm

Operations proceeded as planned. We completed 90% of onion transplanting and commenced harvesting of green beans, sweetcorn and baby corn. An in-house onion hole maker was designed to improve transplanting efficiency, and labour costs were controlled through better supervision. Seed supply companies have also approached us to grow demonstration varieties following positive feedback on our crop management.

- **Challenge:** Cooler June temperatures delayed crop maturity.
- **July Plan:** Finalise onion transplanting and increase sweetcorn production to meet demand for baby corn.

Lifesong Nursery Farm

We streamlined the product range to broccoli, lettuce and herbs. Two new lines were launched: broccoli florets and a mixed red and frilly lettuce, both of which generated strong customer demand. Lifesong University students supported daily operations, providing practical experience while reducing external labour reliance.

- **Challenges:** Water shortages and herb demand exceeding supply.
- **July Plan:** Increase herb and lettuce production to ensure consistent supply.

Berry Farm

Strawberry expansion continued with planting in 14 tunnels; Tunnel 15 is under construction. Standard crop maintenance was maintained to protect quality. Development of raspberry, blueberry and gooseberry programmes also progressed.

- **Impact:** Production capacity and quality standards were strengthened for future supply.
- **Challenge:** Yields remain below target as new crops establish.
- **July Plan:** Complete Tunnel 15, continue maintenance, and advance gooseberry, raspberry and blueberry establishment.

Other Products Department

The department maintained stable sales and improved supplier engagement through farm visits. Avocados and impwa were added to the portfolio. Value-added prepacked lines were promoted, with gradual customer uptake.

- **Challenges:** Slow adoption of prepacks, price volatility and high transport costs.
- **July Plan:** Expand supplier network, improve packaging, and strengthen forecasting.

Overall

June delivered solid progress across all units. We are expanding capacity, improving efficiencies, and strengthening partnerships to ensure sustainable growth and consistent supply.

LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Coffee Farm Monthly Business Update

Executive Summary

June was a busy month at the Coffee Farm, with the harvest continuing at a strong pace. The crop has remained healthy, and the team has kept up with picking, pulping, drying and bagging. Proper stressing of the coffee plants before the rains helped bring much of the crop into maturity at the same time. This has made picking more efficient, although it has also meant handling a large amount of coffee within a shorter period.

Key Achievements

- Harvest continued well throughout June, with good volumes of ripe coffee cherries being picked and processed.
- The fertilizer and fungicide programs used earlier in the season have continued to show good results. Berry development was strong, and there have been no significant losses from fungus this season.
- Proper stressing of the plants before the rainy season helped synchronize flowering and berry development. With more cherries ripening together, pickers are able to collect larger quantities each day, and fewer repeat picking rounds are needed across the farm.
- The team has continued to carefully manage pulping, drying, moisture testing and bagging. Parchment is only bagged once it reaches the correct moisture level for safe storage.
- Dried parchment is being moved into the storeroom in preparation for dry milling.

Impact Highlights

The concentrated harvest has helped seasonal workers pick more coffee each day, giving them the opportunity to earn more within a shorter period. It also allows the farm to move through the harvest more efficiently. Careful drying and moisture testing help protect the quality and value of the coffee before dry milling.

Challenges

- Drying space has been limited because so much of the crop is being harvested at the same time. Once the raised drying tables reached capacity, all suitable available areas, including the cafeteria, were temporarily used for drying. The parchment is being turned and checked regularly to maintain even drying and quality.
- Plans for July

- Continue harvesting and processing as the crop moves toward completion.
- Complete the drying, moisture testing, bagging and storage of parchment.
- Prepare the stored parchment for dry milling.
- Prepare for post-harvest pruning and field maintenance.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong – Overbury Construction Business Update

Overview

June 2026 marked an exciting milestone as Overbury Construction officially joined the Lifesong family. We are grateful for the opportunity to contribute to projects that make a meaningful impact and look forward to supporting Lifesong's vision through quality construction and project delivery.

During the month, our teams were actively engaged on the following projects:

- **African Wesleyan University College** – Ongoing construction activities progressing according to schedule.
- **Mann House** – Continued advancement toward project completion, with key finishing works underway.
- **Lomas House** – Significant progress achieved, bringing the project into its final stages.

Progress Highlights

- Successfully mobilized and established project operations under the Lifesong partnership.
- Maintained steady progress across all active sites.
- Focused on quality workmanship, safety compliance, and timely project delivery.

Plans for July 2026

July is set to be another productive month as we continue driving our projects toward completion and expand our footprint into new areas.

Our key objectives for July include:

- Commencement of new projects in Kitwe, further strengthening our presence in the region.
- Completion of the Lomas House project by mid-July.
- Completion of the Mann House project by the end of July.
- Continued progress at African Wesleyan University College, ensuring milestones remain on track.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Lodge Business Report

Executive Summary

The month of June 2026 was a successful and busy month for Lifesong Lodge. The lodge experienced increased occupancy and improved business performance, largely driven by the accommodation of various corporate teams and group bookings throughout the month. These visits contributed significantly to revenue and strengthened the lodge's reputation as a reliable and comfortable destination for both business and leisure guests. Although occupancy slowed slightly during the final week of June due to the month-end period, the lodge achieved a strong overall performance.

Key Achievements

- Recorded increased occupancy due to various corporate teams and group bookings.
- Successfully hosted guests while maintaining high standards of hospitality and customer service.
- Improved revenue through consistent room bookings throughout most of the month.
- Strengthened relationships with corporate clients, creating opportunities for repeat business.

Challenges

- Occupancy declined slightly during the last week of June as business activity slowed towards month-end.
- Increasing the number of walk-in guests remains an area for improvement to maximize occupancy throughout the month.

Plans for July

- Increase marketing efforts to attract more walk-in guests.
- Strengthen relationships with corporate organizations to secure additional accommodation bookings.
- Continue improving customer service and guest experience to encourage repeat business and referrals.
- Maintain high standards of cleanliness, comfort, and hospitality across all lodge facilities.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Roast Cafe Business Report

Executive Summary

The month of June 2026 was a successful month for Roast Café, with improved customer traffic and overall sales performance. The café welcomed several corporate teams and group bookings, which contributed significantly to revenue. The FNB Marathon also brought increased customer traffic and boosted sales during the event period. Although customer numbers declined during the last week of June due to reduced month-end spending, the café achieved a positive overall performance.

Key Achievements

- Recorded increased occupancy due to various corporate teams and group bookings.
- Successfully hosted guests while maintaining high standards of hospitality and customer service.
- Improved revenue through consistent room bookings throughout most of the month.
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Challenges

- Occupancy declined slightly during the last week of June as business activity slowed towards month-end.
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Plans for July

- Increase marketing efforts to attract more walk-in guests.
- Strengthen relationships with corporate organizations to secure additional accommodation bookings.
- Continue improving customer service and guest experience to encourage repeat business and referrals.
- Maintain high standards of cleanliness, comfort, and hospitality across all lodge facilities.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Lifesong Opticians Business Report

Executive Summary

The month of June 2026 saw increased activity in both field and clinic operations. Throughout this period, 4 communities and 1 public school (Matete Secondary School) were screened with a total of 414 people attended to. Our strategic focus remains on high-impact community engagement and the formalization of clinical operations at the Tinna Medical Centre (TMC). Despite the challenges listed above we are still optimistic about making positive strides and increasing sales in the month of July.

Key Achievements

- June saw an improvement in both field and clinical activity. Our mobile teams successfully conducted screenings in four communities, attending to a total of 234 individuals.
- We have seen a notable influx of patients under insurance companies this month.
- A notable highlight was the visit from Vim Head, his wife, and children, which facilitated a local public school screening at Matete Secondary School impacting a 180 pupils across five classes of 12th graders that were prescribed glasses or received treatment for other eye diseases, ensuring that they pursue their final year of education with optimal vision.

Challenges

- We are pending formal inspection from the Health professions council of Zambia. We have fulfilled the checklist and are ready for the inspection.
- Securing of safe screening sites in some communities remains a significant logistical hurdle. We are actively working with local leadership to identify and vet secure locations to ensure the safety of our staff and equipment during these vital field activities.

Plans for July

- Push for an expedited inspection by Health professions council of Zambia in order to meet all statutory regulatory requirements.
- Hiring a clinical ophthalmologist to strengthen our team.
- Increasing sales through community screenings and improved marketing.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Auto Services Business Report

Executive Summary

- June 2026 was a strong month for Lifesong Auto Services, with increased revenue and improved workshop performance.
- Faster servicing and repair turnaround times allowed more vehicles to be handled while maintaining service quality.
- The Spare Parts Retail Outlet was successfully opened, creating an additional source of income and improving customer access to quality automotive products.

Key Achievements

- Increased revenue due to faster vehicle servicing and repairs.
- Improved workshop scheduling, productivity and turnaround times.
- Opened the Spare Parts Retail Outlet.
- Expanded the product range to include service kits, batteries, lubricants, filters and brake components.
- Improved coordination between the workshop and retail operations.

Challenges

- High procurement costs due to reliance on local distributors and intermediaries.
- Occasional stock shortages, which may delay repairs and affect customer satisfaction.
- Reduced profit margins caused by less competitive supplier pricing.
- The need to increase inventory while carefully managing working capital and cash flow.

Opportunities and Plans

- Establish direct supplier and distributorship agreements with manufacturers and wholesalers.
- Pursue sourcing opportunities in South Africa, Thailand, Taiwan and China.
- Reduce procurement costs and improve stock availability.
- Increase spare parts inventory to meet growing customer demand.

Future Plans

- Expand the range of spare parts and automotive products.
- Improve inventory management systems and reduce stock shortages.
- Continue improving workshop productivity and staff development.
- Strengthen customer service and marketing activities.
- Target fleet operators, corporate organisations and government institutions.

Conclusion

- Lifesong Auto Services recorded strong growth in June 2026 through improved efficiency, higher revenue and the opening of the Spare Parts Retail Outlet.
- Despite procurement and supply challenges, management has developed strategies to improve sourcing, profitability and stock availability.
- The business is well positioned for continued growth during the second half of 2026.

LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Pixelhaven Productions Business Update

We have primarily focused on serving internal clients, helping them grow their social media presence while providing creative solutions tailored to their business needs. As we continue to strengthen our portfolio, we have also opened our services to external clients, with a strategic focus on corporate organizations, weddings, events, and commercial productions.

We remain committed to continuously improving the quality of our work by sharpening our creative and technical skills to broaden our capabilities and deliver even better results. We are also excited to welcome a new member to the PixelHaven team. This addition strengthens our capacity to deliver projects faster, maintain high-quality standards, and bring even more creative ideas and innovative solutions to every project we undertake.

Although we missed a few opportunities during the reporting period, we held several productive meetings with potential clients. We are optimistic that these engagements will translate into new retainer agreements and long-term partnerships in the coming month. With a stronger team, improved resources, and a growing client base, PixelHaven Productions is well-positioned for continued growth and to deliver even greater value to our clients.

A PICTURE BY **PIXELHAVE PRODUCTIONS**



LIFESONG ZAMBIA BUSINESS UPDATE FOR JUNE 2026

Lifesong - Lightcon Zambia Business Update

Excellent progress was recorded across the Unity School Development and Northrise University Solar Project during May, with both projects remaining on schedule and maintaining high safety and quality standards.

Unity School Development

Progress on the Unity School project continues to be very encouraging, with all major construction activities advancing according to schedule.

- All 12 hostel buildings are now above ground level, with roofing works more than 50% complete.
- The Multi-Purpose Hall is nearing completion, with snagging inspections underway.
- Internal and external painting, cleaning and finishing works are progressing well.
- Permanent lighting has been fully installed.
- Construction of the main entrance is almost complete.
- Preparations have started to hand over portions of the works to another construction company within the LifeSong family.

Northrise University Solar Project

The Northrise University Solar Project continues to progress well, with significant advancement achieved on both civil and electrical infrastructure.

- Internal road construction and perimeter security fencing have been completed.
- Additional roadworks have been identified and scheduled.
- Manufacturing of the main entrance gate is underway.
- Solar panel washing has commenced to improve maintenance and performance.
- Construction of the 66kV substation is progressing, with completion targeted for August 2026.

Overall Project Status

Both projects continue to perform well against programme expectations. Construction quality remains high, key milestones are being achieved, and project teams continue to demonstrate strong commitment to delivering successful outcomes. Overall progress during May has been very positive, positioning both projects well for the upcoming construction and commissioning milestones.

