

LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

Steady progress continues across all sustainable businesses, with a strong focus on improvement and readiness for the months ahead.

LIFESONG FARMS – BUSINESS REPORT

BERRY FARM Executive Summary

Made strong progress in infrastructure development and berry crop expansion.

- **Key Achievements:** Completed Tunnel 15, advanced strawberry and blueberry development, prepared raspberries for transplanting, and continued gooseberry land preparation.
- **Impact Highlights:** Expansion will increase production, create jobs, and support long-term sustainability.
- **Challenges:** Birds damaged ripening blueberries.
- **August Plans:** Plant 2,200 raspberry seedlings and 2,200 Mega Early blueberry plants, while continuing gooseberry expansion.

TWALIMA FARM Executive Summary

Improved labour productivity, healthy crops, and strong sweetcorn and green bean output.

- **Key Achievements:** Completed onion transplanting, introduced moisture-conserving mulch, and maintained minimal pest and disease pressure.
- **Impact Highlights:** Created local employment and received a university request for student field training.
- **Challenges:** Uneven irrigation affected crop growth.
- **August Plans:** Cure and begin harvesting onions.

OTHER PRODUCTS DEPARTMENT Executive Summary

Maintained stable demand and deliveries while strengthening suppliers and preparing for fruit imports.

- **Key Achievements:** Diversified local suppliers, reduced wastage, promoted prepacked vegetables, and initiated fruit import preparations.
- **Impact Highlights:** Improved product availability, supplier relationships, and opportunities for new revenue.
- **Challenges:** Low prepacked-product uptake, delayed supplier payments, and fluctuating prices.
- **August Plans:** Begin fruit importation and continue supplier engagement and product promotion.

LIFESONG NURSERY Executive Summary

Met production targets and invested in improved operational efficiency.

- **Key Achievements:** Fulfilled baby marrow orders, supplied Twalima with seedlings, and procured a Venturi fertigation system.
- **Impact Highlights:** Mentored Lifesong University students during the holidays.
- **Challenges:** Borehole pump failure and thrips affecting lettuce quality.
- **August Plans:** Increase herb production and mulch crops ahead of the hot season.

LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG COFFEE FARM – BUSINESS REPORT

Executive Summary

We completed the 2026 coffee harvest at the end of July, approximately one month earlier than last year. Properly stressing the plants before flowering helped more of the crop flower and ripen at the same time, making the harvest shorter and more efficient. The crop also exceeded expectations and is expected to produce more than 15 tonnes of parchment once the remaining coffee has been fully dried and weighed.

Key Achievements

- All remaining coffee cherries were picked, and the final stripping of the fields was completed by the end of July.
- The harvest finished approximately one month earlier than last season, when picking continued until the end of August.
- Proper stressing before flowering resulted in a more concentrated harvest. This allowed pickers to collect larger quantities each day and reduced the number of repeated picking rounds needed across the farm.
- We originally expected approximately 10–12 tonnes of parchment, but the final total is now expected to exceed 15 tonnes. Drying and final weighing are still continuing, so the exact total is not yet available.
- The harvest was completed without any significant losses from berry fungus. The stronger fungicide programme used throughout the season made a clear difference compared with last year.
- Post-harvest pruning has started, while temperatures are still more manageable for the team.

Impact Highlights

The concentrated harvest gave pickers more ripe coffee to collect each day, allowing them to earn more within a shorter period. Completing the harvest earlier also gives the farm additional time to carry out pruning and prepare the plants for the next flowering cycle. The larger crop should also increase the amount of coffee available for dry milling and sale.

Challenges

Although field harvesting is finished, a large amount of parchment still needs to complete the drying, moisture testing, weighing and bagging process. The team is continuing to monitor it carefully so that it reaches the correct moisture level before being placed into storage.

Plans for August 2026

- Complete drying, weighing, bagging and storage of the remaining parchment.
- Continue post-harvest pruning and general field maintenance.
- Conduct annual soil testing across the coffee fields.
- Begin stressing the mature plants in preparation for flowering.
- Use the soil-test results to guide fertilizer planning for the coming season.

LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG OVERBURY CONSTRUCTION - BUSINESS REPORT

OVERVIEW

July 2026 was a productive month for Overbury Construction, marked by the successful completion of the Lomas House project and the addition of two new projects to our portfolio. During the month, work commenced on the Nash Explosives Project and the Unity Project, further expanding our project pipeline and strengthening our presence in the construction sector. The addition of new projects, together with the successful completion of Lomas House, reflects continued growth and positive momentum for Overbury Construction.

ACHIEVEMENTS

- **Lomas House:** Completed & handed over 19 Jul. Client happy with quality. Snags and DLP ongoing.
- **Nash Explosives Assembly Plant:** In progress. Assembly 29%, Earthworks 75%, Steel 85%. Aug: mobilization for foundations & roads. Tracking long-lead items.
- **Unity School:** Phase 1 in final finishes. Phase 2 excavation started. 120 staff and 10 subs on site. Material delays being managed.
- **Mann House:** Final stages. Handover on track for 31 Aug. Finishing MEP, cabinets, painting & snags.
- **AWU:** In progress. Structural services advancing. The focus is on productivity, quality & safety. Monitoring material deliveries.

CHALLENGES AND FOCUS AREAS

As project activity continues to increase across multiple sites, maintaining programme targets and resource allocation remains a key priority.

- **Mann House:** The primary focus is to drive progress and achieve project completion by the end of August 2026.
- **Lomas House:** Complete all outstanding snag list items and formally close out the project.
- **African Wesleyan University College (AWUC):** Continue progressing works while ensuring key milestones remain on schedule and project objectives are achieved.
- **Unity Project:** Occasional delays in the supply and delivery of materials continue to impact progress and remain the principal operational constraint. Close coordination with suppliers and proactive procurement planning are being implemented to minimise disruptions.
- **Nash Explosives Project:** Protecting the critical path remains a priority. Focus will be placed on confirming resource availability, securing required approvals, and ensuring timely procurement and delivery of materials to maintain project momentum.

AUGUST PLAN

The teams remain committed to maintaining quality standards, meeting programme requirements, and delivering successful outcomes across all active projects.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG LODGE - BUSINESS REPORT

Executive Summary

July was a relatively quiet month for Lifesong Lodge. Guest occupancy was lower than anticipated, primarily due to the election period, during which many individuals and organizations reduced travel and spending because of uncertainty surrounding the elections.

Although business was slower than expected, the lodge continued to receive guests and maintained high standards of accommodation, cleanliness, and customer service. Our staff remained committed to providing a comfortable and welcoming environment for every guest.

Action Plan

- Increase digital marketing and social media visibility.
- Strengthen partnerships with corporate organizations and travel agencies.
- Target business travelers and other potential clients.
- Enhance customer service to encourage repeat visits and referrals.
- Continue maintaining high standards in all rooms and lodge facilities.

Conclusion

While July presented a challenging business environment, the slowdown was mainly influenced by external factors related to the election period. Lifesong Lodge remains optimistic that occupancy levels will improve as travel and business activities return to normal. Management remains committed to delivering excellent hospitality and growing the business in the months ahead.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG ROAST CAFE - BUSINESS REPORT

Executive Summary

July was a difficult trading month, with overall sales and customer turnout lower than expected. The café experienced reduced foot traffic as many customers became more cautious with their spending during the election period.

The uncertainty surrounding the elections influenced consumer behavior, with many people choosing to postpone non-essential purchases until they had a clearer understanding of the country's economic direction. This affected the hospitality industry, resulting in slower business throughout the month.

Action Plan

- Increase marketing and promotional campaigns.
- Target corporate clients, meetings, and small events.
- Enhance customer engagement to encourage repeat visits.
- Continue monitoring market trends and adjust business strategies as consumer confidence improves.

Conclusion

While July was a slow month, the decline in business was largely driven by external economic and election-related factors. Roast Café remains optimistic that customer confidence and spending will recover in the months ahead and is committed to adapting its strategies to achieve stronger business performance.



LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG - LIFESONG OPTICIANS BUSINESS REPORT

Executive Summary

The month of July 2026 was marked by operational challenges that resulted in the shortfall of sales targets due to a decline in clinic walk-ins and lower-than-anticipated community turnout during outreach activities. However, clinical operations remained steady, and significant progress was made in regulatory compliance; the HPCZ inspection was successfully expedited and is confirmed for the first week of August.

Sales Performance

Lifesong Opticians did not meet its sales targets for July. This is primarily due to :

- **Reduced Clinical Sales:** There was a decline in walk-in traffic and sales generated within the specialist clinic compared to June.
- **Low Community Turnout:** there was a lower than expected turnout of people in the community despite the publicity efforts
- **Site Security:** Securing safe screening locations proved difficult this month due to ongoing political activities which made some previously vetted sites unsafe for our team and equipment.

Challenges

Key operational milestones included:

- **Human resource:** Interviews for the position of Clinical ophthalmologist were held, the successful candidate has since been employed and has joined the team.
- **Statutory regulations:** The HPCZ inspection appointment has been expedited and is set for the first week of August, 2026. All requirements as per guidelines have been prepared ahead of the inspection and we hope for a positive feedback.

Plans for August

To recover the shortfall, August priorities include:

- **Marketing:** Strengthen marketing through socials, door knocking and sending out notices to insurance companies for the added eye services under TMC
- **Alternative Outreach Sites:** in the first two weeks we will work with local churches and university campuses to secure screening sites and the last two weeks for back to back screenings.
- **Follow-up:** Intensify client follow-ups to convert pending inquiries into sales.
- **HPCZ Inspection:** Work closely with the TMC management to ensure that all requirements are met by both parties ahead of the inspection.

LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG AUTO SERVICES - BUSINESS REPORT

Executive Summary

July recorded stronger service delivery, workshop efficiency and month-on-month revenue growth. The business continued progressing towards an integrated automotive service centre, supported by the Spare Parts Retail Outlet.

Key Achievements in July

- Engaged the South African counterpart to streamline procurement and delivery of spare parts and service kits.
- Expanded the retail portfolio to include service kits, batteries, lubricants, filters, brake components and other consumables.
- Improved workshop scheduling and repair processes, reducing turnaround times and increasing throughput.

Progress Highlights

- Faster service turnaround increased capacity and supported revenue growth.
- The Spare Parts Retail Outlet delivered encouraging early results and added a new retail income stream.
- Better workshop-autoshop coordination improved workflow, stock control and customer service.

Challenges

- Reliance on local distributors and intermediaries raises costs, reduces margins and limits competitive pricing.
- Stock shortages delay parts procurement and extend repairs for some vehicle models.
- Growing demand requires higher inventory while protecting working capital and cash flow.

Opportunities and Plans for August

- Pursue direct distributorship and wholesale agreements through the South African counterpart.
- Increase spare-parts inventory to meet growing customer demand.

Future Operation Plans

- Broaden the range of service kits, filters, brake and suspension parts, lubricants and batteries.
- Improve inventory systems, workshop planning, staff development, customer service and marketing.
- Build international supplier partnerships and target fleet, corporate and government clients.

Conclusion

July delivered stronger revenue, better operational efficiency and a more diversified income base. Direct sourcing, stock expansion and continued process improvements should strengthen profitability and position the business for sustained growth in the second half of 2026.

LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG PIXELHAVEN PRODUCTIONS - BUSINESS REPORT

August recorded encouraging progress for PixelHaven Productions. While we continued supporting internal Lifesong clients with social media growth and tailored creative solutions, we also expanded our work with external clients. During the month, we successfully completed projects for two external clients and received full payment for the work delivered.

We remain focused on growing our external client base across corporate organisations, weddings, events and commercial productions. Following several productive engagements, we are optimistic about signing additional clients on retainer in the coming month. These partnerships will help create more consistent revenue and build long-term client relationships.

We are also exploring collaborations with other media companies to broaden our reach, share resources and access wider markets. With a strengthened team, improved capabilities and a growing portfolio, PixelHaven Productions is well-positioned to deliver high-quality work, develop innovative creative solutions and achieve continued business growth.

A PICTURE BY PIXELHAVE PRODUCTIONS



LIFESONG ZAMBIA BUSINESS UPDATE FOR JULY 2026

LIFESONG LIGHTCON ZAMBIA - BUSINESS REPORT

Good progress was recorded across the Unity School Development, Northrise University Solar Project and Mining Supplies Division during August. Key milestones were achieved, with projects continuing to progress safely, efficiently and in line with programme expectations.

Unity School Development – Electrical Works

Electrical works continued to progress well across the project, with significant completion achieved on several buildings.

- Electrical works on **B25, B26** and **B30** hostels are substantially complete, including wiring, fittings, DB termination and testing.
- **B27** and **B28** have progressed with wiring and socket/switch installation completed, with second-fix works ongoing.
- **B31, B32** and **B34** have progressed with wiring, lighting, **DB** and trunking installations.
- **B35** second-fix pipework is in progress.
- Works at the **MPH and Kitchen** have progressed well, including lighting, wiring, DB and equipment installations.
- **Classroom blocks** are progressing with floor sockets and data pipe installations.

Northrise University Solar Project

The Northrise Solar Project continued to perform strongly during August, following the successful commissioning of Phase 1.

- The **16 MW solar plant and ZESCO mobile substation** are operational, with approximately **40 MWh per day** being exported.
- Approximately **8 MW** is currently being exported to the grid.
- The **1 MW Northrise University** plant remains fully operational and stable.
- Stormwater drainage construction is underway.
- The **66 kV substation** remains under construction, with completion targeted for October 2026.
- Design and planning for **Phase 2** have commenced.

Mining Supplies

Lightcon Zambia's mining supplies division continued to experience strong growth during August, with a significant increase in enquiries, quotations and orders following renewed engagement with the mining sector.

To support further growth, weekly social media promotions and product reels have been implemented, while plans are underway to engage dedicated and internal sales representatives.

Overall Business Status

August was a positive month for Lightcon Zambia, with steady progress on the Unity School electrical works, continued successful operation and development of the Northrise Solar Project, and strong growth in the Mining Supplies Division. The business remains well positioned for continued project delivery and commercial expansion.