

LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

Steady progress continues across all sustainable businesses, with a strong focus on improvement and readiness for the months ahead.

LIFESONG FARMS – BUSINESS REPORT

Executive Summary

August was a productive month, with improved crop yields, expanded product offerings, and preparations for major upcoming harvests. The main focus for September is to increase productivity, improve irrigation and pest management, and expand protected farming capacity.

Berry Farm

Strawberry and blueberry production increased, gooseberries remained steady, and 2,200 raspberry seedlings were established. Raspberry field expansion and Strawberry Tunnel 15 planting are priorities for September.

Key challenges include limited raspberry space and cyclamen mites in strawberries.

Other Products

Oyster mushrooms were successfully introduced in bulk and prepacked formats, while imported fruits expanded the product range. Customers currently prefer bulk products, while supplier payment delays and imported fruit costs remain challenges. September will focus on promoting new products and exploring direct importing.

Twalima Farm

Onion production remained stable, with preferred bulb sizes achieved and white onions entering curing. Client supply remained consistent, while bridge maintenance improved access for local schools. September priorities are white onion harvesting, increased green bean production, and improved labour efficiency.

Nursery Farm

Herb production improved significantly, particularly for parsley, coriander, rocket and basil. Better fertigation also improved lettuce quality. However, broccoli suffered from sun damage and irrigation limitations, while pest pressure increased. September will focus on increasing herb production, improving pest control, strengthening irrigation and expanding broccoli greenhouses.

Key September Priorities

- Increase crop production and quality.
- Expand raspberry and broccoli growing capacity.
- Improve irrigation and fertigation systems.
- Strengthen pest and disease management.
- Improve labour planning and productivity.
- Expand and promote new product lines.
- Reduce crop losses and improve profitability.

LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

LIFESONG COFFEE FARM – BUSINESS REPORT

Executive Summary

August focused on completing the 2026 crop and preparing the farm for the next growing season. The final harvest came to approximately 18.5 tonnes of parchment coffee, well above our original expectations for the year. The parchment has now been sent for dry processing, while pruning, desuckering and stressing of the mature plants have been completed.

Key Achievements

- Completed drying, weighing and packing of approximately 18.5 tonnes of parchment coffee.
- Transported the parchment for dry processing and grading in preparation for the next stage of storage and sale.
- Completed pruning and desuckering across the mature coffee fields following the harvest.
- Stressed the mature plants in preparation for the next flowering cycle. Because the harvest finished about one month earlier than last year, this process was also able to begin earlier.
- Completed annual soil testing across the coffee fields. The results will be used to adjust the fertilizer program for the coming season based on the needs of the individual fields.

Impact Highlights

The larger-than-expected harvest means the Coffee Farm will have considerably more coffee available for processing and sale this season.

Finishing the harvest earlier also allowed the farm to move into pruning and stressing sooner, giving the plants and the team more time to prepare for the next flowering cycle.

Using soil-test results to guide fertilizer decisions should also help improve efficiency and ensure inputs are applied where they are most needed.

Challenges

The usual ZCGA dry-processing facility was unavailable this year, so another processor had to be found who could handle the coffee. An alternative processor was secured, although the greater distance required additional transport and coordination.

Plans for September 2026

- Complete dry processing and grading of the 2026 crop.
- Review the final green coffee yield and grade distribution.
- Use the soil-test results to finalize the fertilizer program for the coming season.
- Monitor flowering and plant development as the next production cycle begins.

LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

LIFESONG OVERBURY CONSTRUCTION - BUSINESS REPORT

Overview

August 2026 was a productive month for Overbury Construction, highlighted by the successful completion of the Mann House project and the addition of a new project to our portfolio.

During the month, work commenced on the VR House Renovation Project, further expanding our project pipeline and strengthening our presence within the construction sector. The successful completion of Mann House, combined with the commencement of new projects, reflects the continued growth and positive momentum of the company.

Achievements

- **Mann House:** The project reached practical completion during August. The client arrived on 31 August 2026 and will conduct a comprehensive inspection of the property to identify any remaining snags or items requiring attention.
- **Nash Explosives Assembly Plant:** Construction activities continue to progress well. Current project status is as follows: Pre-Mobilisation: 62% complete Assembly Building: 16% complete Earthworks: 99% complete Structural Steel: 75% complete
- **Unity School Project:** Progress continues on the library construction works. Footing excavations 85% complete. Upper-level setting out in progress
- **African Wesleyan University College (AWUC):** The Nursing Building remains on track for completion by the second week of December 2026. The project team remains confident in delivering a high-quality facility, while preparations continue for the Grand Opening scheduled for 26 September 2026.
- **VR House Renovation Project:** The Van Rensburg House renovation commenced on 18 August 2026. Initial demolition and preparation works have been completed, including Removal of laminate flooring / Removal of ceilings / Demolition of existing kitchen cabinets / Removal of internal doors / Opening of the new passage through the existing house

Challenges & Focus Areas

As activity levels continue to increase across multiple project sites, maintaining programmed targets, managing resources effectively, and ensuring timely procurement remain key priorities.

- **Mann House:** Complete all outstanding client snag-list items during the first week of September.
- **AWUC:** Maintain quality, reduce rework, manage labour efficiently, control costs, and ensure timely material procurement.
- **Unity Project:** Address ongoing material delivery delays through closer supplier coordination and proactive procurement planning.
- **Nash Explosives Project:** Prioritise structural steel delivery, outstanding procurement, concrete works, and efficient resource allocation to maintain progress toward the March 2027 completion target.
- **VR House Renovation:** Focus on floor levelling, passage construction, kitchen relocation, electrical and plumbing modifications, shower replacement, and installation of new windows and doors.

September Plan

The company remains well-positioned for growth, with September focused on completing key works, advancing ongoing projects, maintaining quality and timelines, and delivering successful outcomes for clients while exploring new opportunities.

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LIFESONG LODGE - BUSINESS REPORT

Executive Summary

August 2026 was a challenging month for Lifesong Lodge, with lower-than-expected occupancy and customer activity, largely due to the election environment affecting travel, customer movement, and spending.

Business Performance

During August, the lodge experienced slower bookings and lower occupancy, resulting in reduced customer activity and overall revenue due to challenging business conditions. As a result, Lifesong Lodge experienced a slower-than-normal trading period.

- Reduced movement of travellers and visitors during the election period.
- Customers becoming more cautious with their spending.
- Fewer meetings, functions and social activities taking place.
- Reduced corporate and individual bookings.
- General uncertainty during the election period, resulting in some customers postponing or limiting travel.

Key Challenges

The main challenge in August was maintaining occupancy as the election period reduced travel, customer movement, and spending, resulting in fewer bookings and lower demand for accommodation and lodge services.

Recommendations and Way Forward

As business conditions stabilise, Lifesong Lodge should focus on increasing occupancy and rebuilding customer demand.

- **Increase marketing efforts** – Promote the lodge through social media and other appropriate marketing channels.
- **Target corporate clients** – Build relationships with companies, organisations and institutions that require accommodation for staff and visitors.
- **Promotional packages** – Introduce selected accommodation packages and special rates during slower periods.
- **Customer retention** – Encourage previous guests to return through good service and targeted offers.
- **Local market focus** – Target customers within the local community for meetings, functions, accommodation and other services.
- **Online visibility** – Ensure room availability, prices and lodge information are regularly updated online.
- **Cost management** – Continue monitoring operating costs and avoid unnecessary expenditure while business recovers.

Conclusion

August 2026 was a challenging month for Lifesong Lodge due to the election environment, reduced customer movement, and cautious spending; going forward, the focus will be on increasing occupancy, strengthening partnerships, improving marketing, and managing costs to support revenue recovery.

LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

LIFESONG ROAST CAFE - BUSINESS REPORT

Executive Summary

The month of August 2026 was a challenging trading period for Roast Café, with business activity generally below expectations. The café experienced a noticeable reduction in customer traffic and sales compared to normal trading periods. The main factor affecting business performance was the prevailing political and election environment, which resulted in reduced movement and cautious customer spending during the month.

Business Performance

Throughout August, customer numbers were lower than usual, particularly during certain periods of the month. This had a direct impact on daily sales and overall revenue. As a result, Roast Café operated in a slower-than-normal trading environment.

The slower business environment was influenced by:

- Reduced customer movement and foot traffic.
- Customers becoming more cautious with their spending.
- Fewer social and corporate gatherings compared to normal months.
- General uncertainty surrounding the election period.
- Customers prioritising essential expenditure over eating out.

Key Challenges

The major challenge during August was the decline in customer traffic and spending. The election environment created uncertainty, which affected consumer confidence and spending patterns. For a business such as Roast Café, where sales depend significantly on regular customer visits and discretionary spending, this had a direct impact on turnover.

Recommendations and Way Forward

As the business environment stabilises, Roast Café should focus on recovering sales and attracting customers back to the café.

- **Customer promotions** – Introduce selected promotions and meal combinations to encourage repeat visits.
- **Social media marketing** – Increase visibility of daily specials, new products and promotions.
- **Customer retention** – Strengthen relationships with regular customers and encourage repeat business.
- **Corporate orders** – Explore office catering, meetings, functions and other bulk-order opportunities.
- **Cost control** – Continue monitoring expenses, wastage and stock usage.
- **Product focus** – Identify best-selling products and ensure they remain consistently available.
- **Post-election recovery strategy** – Take advantage of increased customer movement and spending as the business environment improves.

Conclusion

August 2026 was a challenging month for Roast Café due to reduced customer movement and cautious spending during the election period, with the focus going forward on rebuilding customer traffic, increasing sales, strengthening marketing, and maintaining careful cost management.

LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

LIFESONG - LIFESONG OPTICIANS BUSINESS REPORT

Executive Summary

In August, statutory obligations were met, and the HPCZ inspection was successfully completed in the second week with a 100% score for the eye department accreditation. However, the month was marked by sales challenges due to low patient traffic during the election time.

Sales Performance

Sales were low in both the clinic and community due to low patient traffic during the election period. We focused on door knocking at institutions such as universities and churches to secure on-site screenings for September onwards with positive responses received from all.

Despite the slow month, one community screening was conducted in Kwacha East and one university screening was held at Nkana College of Nursing.

Key Activities & Achievements

Key achievements included meeting all statutory obligations and the successful HPCZ inspection in the second week, where we received a 100% score for our eye department. We are excited about the positive opportunities from this accreditation.

Plans for September

We are currently working with TMC management to increase service awareness. Communication has been sent to all insurance companies and correspondence is active.

We will drop proposals to corporate companies to seek sponsorship for public school screening activities and providing glasses for kids who need them, through corporate social responsibility (CSR) funds.



LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

LIFESONG AUTO SERVICES - BUSINESS REPORT

Executive Summary

August 2026 was a shortened working month, with several business days lost to public holidays declared around the Presidential and General Elections in August 2026, in Zambia and this affected normal trading for part of the month. An uncertain operating environment is not conducive to normal business operations and this is why additional attention was required to safeguard the Auto Service Shop.

Despite these temporary setbacks, the business continued to make positive progress overall and remains on an upward trajectory toward becoming a comprehensive, self-sustaining automotive service centre, offering customers professional mechanical services and quality automotive products under one roof.

Achievements & Challenges

- Our South African partner is finalising shipment of spare parts and service kits to Kitwe, Zambia, and this will broaden the product range,
- The main constraint remains the cost and reliability of local distributors, whose limited stock and higher pricing through intermediaries reduce margins, extend repair lead times, and make it harder to hold adequate inventory,
- As customer demand is anticipated to grow, additional working capital will be required to build adequate inventory without placing undue pressure on cash flow.
- The positive gains achieved, will need timely support in stock, procurement and operating capacity — an issue which will require an urgent attention.

September 2026 Priorities

- Pursue direct distributorship/preferred-supplier arrangements in South-East Asia, South Africa, and the Middle East.
- Complete the Wheel Alignment Division for a generation of extra income;
- Run customer-awareness campaigns in areas with a high traffic and in print and electronic media;
- Progressively grow an inventory of fast-moving parts; strengthen stock-control systems; and pursue fleet, corporate, and government maintenance contracts.

Outlook & Conclusion

The Auto Service Shop will focus on consolidating operational improvements, strengthening its supply chain, and improving inventory availability, workshop productivity, staff development, customer service, and marketing, while expanding awareness of both the workshop and Spare Parts Retail Outlet.

Through stronger supplier relationships, international sourcing, targeted marketing, and disciplined cost management, the business aims to improve consistency, meet growing customer demand, strengthen its market position, and achieve sustainable revenue and profitability in the latter part of 2026.

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LIFESONG PIXELHAVEN PRODUCTIONS - BUSINESS REPORT

Executive Summary

August 2026 marked a period of encouraging progress for PixelHaven Productions as we continued supporting internal Lifesong clients while actively working to establish our presence within the external market. During the month, we successfully completed projects for external clients and began building a stronger portfolio that showcases the quality and range of our creative services.

Achievements & Challenges

A key achievement during August was the opportunity to film and create content for several clients. This has provided us with valuable exposure and content that can be used to demonstrate our capabilities, promote the brand and attract new potential clients. These projects have also helped us gain practical experience in understanding different client needs and delivering tailored creative solutions.

As a new company in the industry, one of our main challenges is building trust and establishing a strong reputation. Many clients in the creative and media industry tend to base their decisions heavily on existing relationships, recommendations and trust, rather than quality of work alone. We therefore recognise that establishing credibility and developing strong relationships will be an important part of our growth.

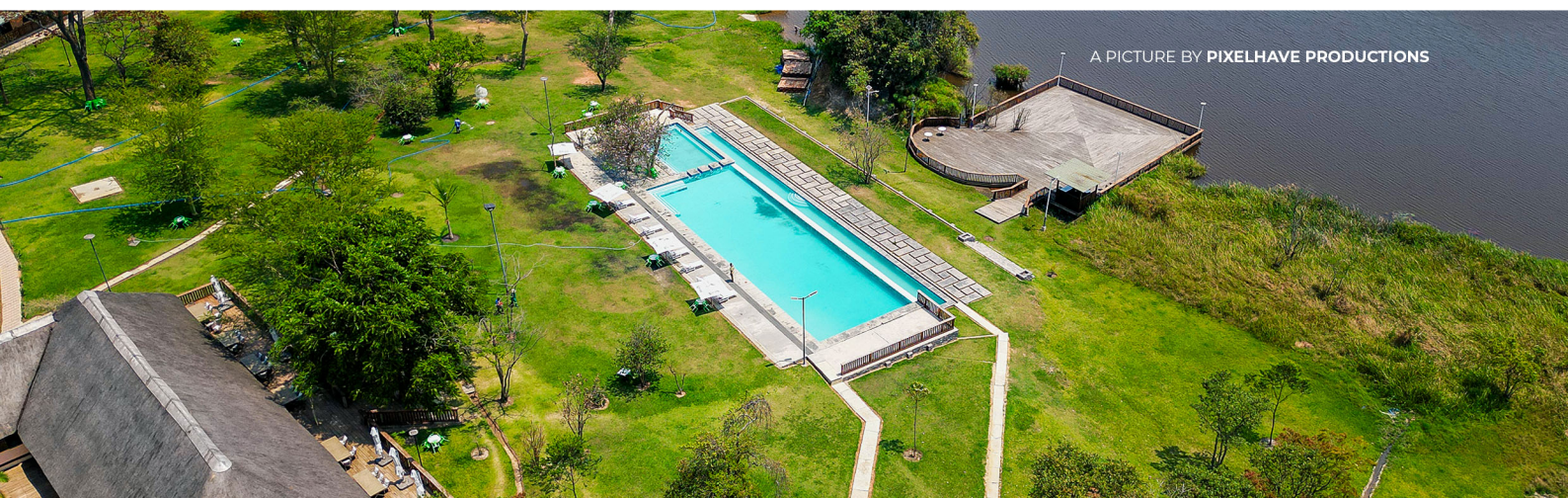
Solutions

To address this, PixelHaven Productions has adopted a strategy of offering selected clients complimentary creative services or trial projects. This allows potential clients to experience the quality of our work with minimal commitment, while giving us an opportunity to demonstrate our professionalism, creativity and reliability. Where clients are satisfied with the work delivered, our goal is to convert these opportunities into long-term working relationships and recurring business.

Outlook & Conclusion

Going forward, our focus will remain on expanding our external client base across corporate organisations, weddings, events and commercial productions, while strengthening relationships with existing clients. We will also continue exploring collaborations with other media companies to expand our reach, share resources and access new markets.

With continued investment in our portfolio, client relationships, marketing and creative capabilities, PixelHaven Productions aims to establish greater trust within the market, secure more consistent work and build sustainable long-term growth.



LIFESONG ZAMBIA BUSINESS UPDATE FOR AUGUST 2026

LIFESONG LIGHTCON ZAMBIA - BUSINESS REPORT

Executive Summary

The Northrise Solar Project made strong progress during August 2026. Construction remained on schedule, key milestones were achieved, and work continued safely and efficiently. The project team maintained the required quality standards while preparing for the next phases of completion.

Key Progress

- 16 MW solar plant: The plant is operating smoothly, with only minor issues and shutdowns, which are common during the early operating period of a new solar plant. Total electricity exported to the national grid in August was 1,276.4 MWh.
- 1 MW Northrise University plant: The plant is fully operational and stable.
- Operations and maintenance: Solar panel washing remains part of routine maintenance and performance optimisation.
- Stormwater drainage: Construction of the main stormwater drainage system is underway, and the main trench has already been excavated.
- 66 kV substation: Construction remains in progress.
- Phase 2 planning: Design and planning for Northrise Solar Phase 2 are underway.

Overall Project Status

Overall, the Northrise Solar Project continues to perform well despite some setbacks. Construction quality remains high, key milestones are being delivered, and the project teams continue to demonstrate strong commitment to successful completion.

