LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

Steady progress continues across all sustainable businesses, with a strong focus on improvement and readiness for the months ahead.

LIFESONG FARMS – BUSINESS REPORT

Executive Summary

Berry Farm improved strawberry and blueberry yields, maintained steady gooseberry harvests, and expects its first raspberries by the end of November. Limited irrigation water is the main concern as temperatures rise. October priorities include expanding the pond and raspberry tunnels and establishing 34,000 strawberry seedlings.

Twalima Farm fulfilled all sweetcorn and baby corn orders, maintained green bean supply to DRC clients, and began harvesting white onions. October priorities are to finish the fence, complete the onion harvest before the rains, sell half the harvest, and find new markets.

Nursery Farm remained profitable through cost control and improved irrigation and herb production. Lettuce shortages and sun scorch on broccoli affected supply. October plans include adding broccoli tunnels, improving planting schedules, and testing mulching ahead of the rains.

Other Products Department expanded its range, though customers favour bulk products and import costs remain high. The team will focus on stronger-selling products, assess direct importing, and seek new customers.

Overall, yields and supply were generally strong. The main priorities ahead of the rainy season are improving water management, completing infrastructure work, and securing more buyers.









LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG COFFEE FARM – BUSINESS REPORT

Executive Summary

In October, Lifesong Coffee Farm collected the season's dry-processed green coffee beans from Munali. The beans inspected were clean and well sorted. Separating them by grade helped the team plan how much coffee to hold in storage, roast locally and allocate for export.

Roasting and packaging continued under the Shibuka Coffee brand. The range included Medium, Dark and Italian roasts and five holiday flavours, available as whole beans or ground coffee. The current roaster's limited capacity means the team needs to build finished stock gradually ahead of the holiday season.

In the field, the team completed the season's second foliar fertiliser application, treated affected plants for mealybugs with Typhoon, and continued irrigation and routine maintenance. The team also prepared approximately 5,000 nursery pots to raise seedlings for next year's replanting and replacement of older coffee plants. Pest management and preparations for the rainy season remained priorities throughout October.

In November, the team will continue roasting and packaging coffee, build up holiday stock, care for the nursery and carry out the rainy-season field programme.



LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG OVERBURY CONSTRUCTION - BUSINESS REPORT

Executive Summary

Overbury Construction handed Mann House over to the client after completing the snag list, with light fittings still awaiting delivery. Two new projects began in September. At Dragonfly Lodge, the team marked the site boundaries, surveyed drainage levels and began bulk earthworks. At Kawama School, work began on 23 September, with the first 246 m² classroom block targeted for completion by the end of December. Safety barriers were installed to keep pupils clear of the construction area.

The Nash Explosives Assembly Plant reached 34% completion, with structural steel and roofing at 72%. Unity School roofing reached 85%, and painting and plumbing were underway. Despite material supply delays, the team expected to meet its mid-December target for Phase One. At VR House, renovation continued across building, finishing, plumbing and electrical works.

African Wesleyan University College held its grand opening on 26 September and announced full accreditation, with classes set to begin in January 2027. Financial constraints slowed work on the Nursing Building and external works, which were expected to finish in late February or early March 2027.

October priorities were to advance Nash and Unity School, continue work at AWUC and VR House, follow up on Dragonfly Lodge's survey results and reported water leak, and keep Kawama School on schedule. Timely procurement and coordination across sites remained important as workloads increased.











LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG LODGE - BUSINESS REPORT

Executive Summary

Business remained slow at Lifesong Lodge in September, making it harder to generate steady income while covering ongoing operating costs. Management believes the post-election period partly contributed to the slowdown, although its effect on bookings has yet to be measured. The lodge expects a gradual recovery and will use confirmed bookings and actual guest arrivals to track progress.

The immediate priorities are to respond promptly to enquiries, convert more of them into confirmed stays and prioritise essential spending. During the quieter period, the team will inspect rooms, address maintenance needs and reinforce housekeeping standards. Staff will use confirmed bookings to plan for arrivals and check that rooms are clean and amenities are working before guests check in.

Clear communication and a warm welcome remain central to the guest experience. The goal is to encourage repeat visits and recommendations, steadily increase guest numbers and generate more reliable income to support daily operations.

RENDER OF THE NEW LODGE BUILDING DESIGN



LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG ROAST CAFE - BUSINESS REPORT

Executive Summary

Sales at Roast Café remained slow in September, making revenue growth a priority. The month followed the elections, though their effect on café sales has yet to be measured. Recovery may be gradual, so the café will use weekly sales trends to assess progress.

During the quieter period, the focus is on keeping popular menu items available, maintaining a clean and comfortable space, and providing prompt, friendly service. Customer feedback can help the team identify practical improvements to the menu and service that encourage repeat visits.

To bring in more orders, the café can promote meals, drinks and daily specials through WhatsApp and other existing channels, with clear prices and ordering details. The team can also approach nearby workplaces about office lunches, meetings and small catering orders within its capacity. Any meal-and-drink offers should be priced after checking ingredient costs, while weekly sales reviews can guide stock levels and promotions based on what customers buy.



LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG - LIFESONG OPTICIANS BUSINESS REPORT

Executive Summary

Lifesong Opticians saw a recovery in September, with more patients visiting the clinic and total sales exceeding August levels. Revenue growth was held back by a brief pause in field screenings after an outreach gazebo collapsed. The team quickly replaced it with a safety-checked unit and resumed screenings.

Outreach screenings took place at the UNZA School of Nursing, Kitwe Vocational Training College and Twatasha. Kitwe Vocational Training College recorded the strongest turnout, while attendance was low at the other two sites. The team also approached corporate organisations with proposals for A Pair for A Future, a CSR campaign that aims to provide vision screenings and subsidised corrective eyewear to public school students.

For **World Sight Month** in October, the priorities were to expand screenings to banks and university campuses, hold a joint screening event with Tinna Medical Centre with support from Lions AID Zambia, and formalise corporate partnerships through signed memoranda of understanding. Lifesong Opticians also planned to advance joint marketing with Tinna Medical Centre to attract more patients and increase revenue.







LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG AUTO SERVICES - BUSINESS REPORT

Executive Summary

Sales revenue doubled in September, supported by improved just-in-time service planning, better workshop scheduling and faster vehicle turnaround. Around 14 student interns also completed a three-week mentorship programme, gaining hands-on experience in vehicle repairs and workshop operations. Several expressed interest in future mechanic roles with Lifesong.

The Auto Shop broadened its spare-parts sourcing strategy to include suppliers in South Africa, the Middle East and South-East Asia, while negotiations with a Zambian supplier reached an advanced stage. The planned workshop and retail range includes service kits, batteries, lubricants, filters and brake components for commonly imported second-hand Japanese vehicles. High costs from local intermediaries and long overseas delivery times remain challenges, while exchange-rate fluctuations and fuel costs could add further pressure.

October priorities were to finalise the local distributorship, pursue direct supplier agreements and launch targeted marketing in Kitwe once materials were printed. The team also planned to improve parts availability and workshop productivity while continuing school partnerships and student mentorship. Management aims to deliver positive results by the end of 2026 and sustain growth into 2027.

I used September 2026 to match the rest of the report.







LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG PIXELHAVEN PRODUCTIONS - BUSINESS REPORT

Executive Summary

PixelHaven Productions continued supporting Lifesong's internal teams while expanding its external client base in September. Completed projects strengthened its portfolio, and the team secured six new retainers with Peregrine Construction, Grand Savoy Hotel, JM Supply, Baluba Game Resort, Greenwood Manor Hotel and Soul Sounds Advertisers. The team also received new project enquiries and requests for collaboration.

To build trust and earn referrals, PixelHaven offers selected prospective clients complimentary creative services or trial projects. These give clients a chance to assess the team's work and reliability before committing to an ongoing retainer.

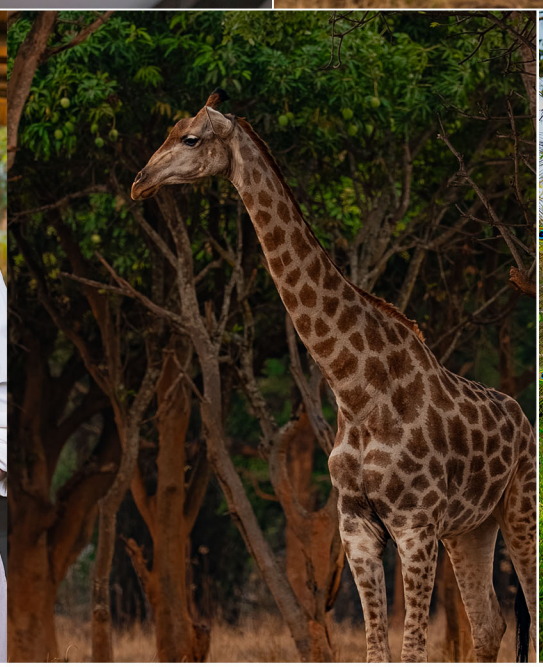
Management expects PixelHaven to reach profitability by January 2027. Priorities include growing its corporate, wedding, event and commercial production work, exploring partnerships with other media companies and expanding its equipment to take on a wider range of projects.

PICTURES BY PIXELHAVEN PRODUCTIONS











LIFESONG ZAMBIA BUSINESS UPDATE FOR SEPTEMBER 2026

LIFESONG LIGHTCON ZAMBIA - BUSINESS REPORT

Executive Summary Northrise Solar Project Phase 1

Northrise Solar – Phase 1: Phase 1 of the Solar project is currently exporting 7 MW to the grid. Final substation works in progress and full commissioning with 16MV export scheduled for Jan 2027.

Lifesong Properties – Solar Installations: Procurement and scheduling of solar installations across Lifesong properties has commenced with installation of Berry Farm, Nursery, Kanesheshi School, Racecoarse School, Kawama School, Old Boarding House, Mary's Home, Harmony Boarding House, Garneton Girls Hostel, Chapata School, Harmony School scheduled to commence in January 2027.

Electrical Projects: Electrical works are currently underway at Unity School and Kawama School with at Kamasheshi School scheduled to commence within the next few weeks.





